



The Company

Ambico was established in 1982, with a main objective of providing marketing services for specialized products and to cater to the needs of core industries in India, such as Oil & Gas. Although started as a marketing set-up, the company soon moved into project management and execution, deriving from its experience of support offered in various jobs executed by leading offshore contractors.

The Company offers consultancy in execution of marine and offshore-related projects, particularly in complex and challenging ventures requiring experience, precision and co-ordination for timely and successful completion. It also undertakes offshore work on a sub-contracting basis in the Oil & Gas sector, along with providing technical and commercial support on LSTK (Lump Sum Turnkey) projects, and contributes towards overall project execution. The Company has worked in this capacity with leading offshore contractors including Heerema Marine Contractors (HMC) - The Netherlands, with whom Ambico has worked closely for over 30 years and who were awarded the installation contracts for some of the largest platforms in the Indian Mumbai High field namely WIS, SCA, ICP, ICW, SHG, NQP, NQC and TTP which were successfully completed, and for which able support was rendered by Ambico, including local logistics.

Ambico has also worked closely with Great Offshore Limited, India, and provided techno-commercial support for various offshore projects since 1997, including Clamp-Ons, Hydrocyclones, and installation work in Ratnagiri. The Company collaborated with IEV Group of Companies, Malaysia, to market the group's full range of products and services in India, including Marine Growth Prevention and Control. It has also set-up a joint venture with FoundOcean Ltd, UK, to provide grouting and related services including Fabric Formworks (grout bags) and MassivMesh Concrete Mattresses (for which Ambico is a licensed manufacturer) for freespan correction and pipeline stabilization. These products are ISO 9001:2008 certified and are manufactured in the company's local workshop in Navi Mumbai, providing logistical convenience and flexibility to the client.

In August 2008, Ambico helped in setting up what was formerly Heerema's new engineering office acting as a supporting office to its Leiden and Houston offices, in Bangalore, India. Now known as Ambico Engineering India Pvt. Ltd., the company has worked with Heerema Marine Contractors, Leiden office on numerous projects, including platform removals in the North Sea. It offers a complete range of engineering services for platform engineering, including in-place and installation based analysis. The team of SACS-experienced engineers is well equipped to handle all phases of jacket designing.

Ambico is moving forward with the introduction of new technologies that have the potential of bringing in a new standard for subsea pipeline rehabilitation and protection – such as MOGSIL's 'In Situ Pipeline Coating' for which Ambico is a licensed service provider, and 3P's Bi-directional pigging services for pipeline inspection.

With the launching of its Malaysian endeavour, Ambico Offshore Malaysia Sdn. Bhd., Ambico is expanding its global footprint and will continue in its pursuit of excellence in technology and service.



Management

Mr. Amit Biswas

Chairman and CEO

Mr. Biswas has had vast exposure in Marketing and Business Development having been associated with Globe Oceanic Marine Services - a company dealing in vessel spares and vessel dry docking and marine based activities. He is a qualified Marine Engineer with seven years of sailing experience on merchant ships, including tankers and VLCCs. He was also Executive Director of Bombay Offshore Supplies & Services Ltd., a company that was deeply involved in the oil exploration and offshore service business, before resigning to concentrate more keenly on the activities and growth of Ambico.

Mr. Vivek Talpade

COO

Heading the Operations and Project Execution of Ambico is Capt. Vivek Talpade. He is a Master Mariner with over twelve years at sea with command experience of merchant vessels and offshore Anchor Handling and support vessels. He also has vast managerial experience in ship management logistics and administration having worked onshore after his tenure at sea.

Companies

- AMBICO INTEGRATED MARKETING
- AMBICO INTER-ALLIED MARKETING PVT. LTD.
- AMBICO FOUNDOCEAN GROUTING SERVICES PVT. LTD.
- AMBICO ENGINEERING INDIA PVT. LTD.
- AMBICO TECH SERVICES PVT. LTD.
- AMBICO OFFSHORE SDN. BHD. (Malaysia)



Ambico Group works along with some of the international major players in the Oil and Gas Industry around the world, who are renowned experts in their respective fields, as Licences / Agents / Associates / JV Partners;

Partners



FoundOcean Limited, UK

FoundOcean boasts 50 years' experience of providing green and brown field services for the offshore energy construction industry. It specialises in securing the foundations of oil and gas platforms and offshore wind turbines, as well as life extension solutions and rehabilitation design services for offshore assets around the world.

FoundOcean have led pioneering innovations and set records in the pursuit of becoming the leading global energy-focused offshore grouting contractor. It has grouted the world's first free-standing compliant tower, secured a jacket for the world's largest topside, and holds the record for the deepest deployed fabric formwork (grout bag).

Principals



Heerema Marine Contractors, The Netherlands

Heerema Marine Contractors (HMC) is a world leading marine contractor in the international offshore oil and gas industry. They specialize in transporting, installing and removing all types of offshore facilities, including fixed and floating structures, and subsea pipelines and infrastructures in shallow, deep, and ultra-deep waters.

HMC manages the entire supply chain of offshore construction, from design through to completion. Headquartered in Leiden, their services encompass engineering, planning, logistics, project management and execution of

projects all over the world. They boast excellence in project management and engineering, passionate workforce and a fleet that includes formidable heavy lift and deepwater construction vessels.

Heerema Marine Contractors (HMC) brings more than 50 years of specialized skills to the offshore oil and gas industry.



3P Services, Germany

For over 20 years, 3P Services has been a reliable inspection specialist for pipelines in the petroleum, petrochemical and chemical industries. Founded in 1992, it is an independent, privately owned company with more than 100 professionals covering the wide spectrum of activities necessary to ensure the high technological standards and quality in service.

It develops and manufactures innovative In-Line Inspection systems and applies these ILI tools inside clients' pipelines. Due to its modular approach, inspection systems can easily be modified to suit individual requirements or critical inspection situations. Having all disciplines in-house, 3P Services is able to offer tailor-made solutions for both onshore and offshore pipelines even on short notice.



Oil States International, USA

Oil States International, Inc. is an oilfield services company with a leading market position as a manufacturer of products for deepwater production facilities and certain drilling equipment, as well as a provider of completion services and land drilling services to the oil and gas industry.

Its Offshore Products segment manufactures deepwater capital equipment that is used on floating production platforms, subsea pipelines, floating drilling rigs and vessels around the world. It manufactures its products primarily in the United States, United Kingdom, Singapore, India, Thailand and Vietnam. In addition, it operates sales and service offices in Australia, Azerbaijan, Brazil, England, France, Nigeria, Scotland and the UAE.



MOGSIL, South Africa

Mining, Oil and Gas Services (MOGS), is a South African based black owned BEE accredited company that focuses on providing various products and services to the mining, oil and gas services industry. The MOGS Group of companies all have years of experience in their specific sectors with track records that ensure timely and efficient delivery.

A subsidiary to MOGS, Mining, Oil and Gas Services International (MOGSiL) offers highly specialised pipeline rehabilitation services and innovative pipeline inspection technology. In-situ cleaning and coating will keep pipelines intact by internal protective epoxy coating that forms a barrier to internal pipeline corrosion.

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